

What's up @ ET

April 2018





Contents

News Recap.....	3
#Didyoyknowthat?	8
Testimony	9
Visit	10
Major Events in April	11
CSR	12
Area News.....	13
Back in the Days	15
International & Local Press Clippings	16
Ethiopian on World Wide Web.....	20
Ethiopia	22



News Recap

Ethiopian to Link Indonesia and Africa with Direct Flight

The news on the Ethiopian Airlines upcoming flight from Addis Ababa to Jakarta, linking the Southeast Asian island nation with Africa, has been widely reported by international media outlets. Ethiopian Group CEO Mr. Tewolde GebreMariam announced the planned launch of the flight on the sidelines of the Indonesia-Africa Forum held in Bali, Indonesia on April 11, 2018.



Speaking about the upcoming flight, Mr Tewolde said, "The three days direct flight from Addis Ababa to Jakarta will not only help to connect Ethiopia and Indonesia but it will also play a vital role to connect all African countries with Indonesia and other South East Asian Countries."

Indonesian Foreign Minister Retno LP Marsudi, who held discussions with Ethiopian Group CEO, for her part said, "We talked about connectivity because it matters in supporting economic, trade and people-to-people cooperation. Hence, the agreement on the direct flight is a breakthrough for Indonesia-Africa economic ties."



The Foreign Minister and Mr. Tewolde also signed an agreement on aircraft maintenance services for Indonesia's national flag carrier, Garuda Indonesia. The Indonesian government also expressed its interest to designate Addis Ababa as the hub of Indonesia's visa services for other African countries.

Below are some of the links to the news reports:

<http://www.thejakartapost.com/news/2018/04/11/first-indonesia-africa-direct-flight-expected-to-commence-in-may.html>

<https://en.antaranews.com/news/115313/indonesia-to-boost-connectivity-with-africa-through-ethiopia>

<http://www.republika.co.id/berita/en/national-politics/18/04/11/p7ouak414-ethiopian-airlines-set-to-start-direct-flight-to-jakarta>



News Recap

Ethiopian and US Embassy Inaugurate Ultramodern Baggage Scanner Machine

Ethiopian and US Embassy unveiled a state-of-the-art baggage scanner machine on April 9, 2018 at a colorful event attended by H.E. Mr. Michael



Raynor, Ambassador of the United States to Ethiopia, Mr. Tewolde Gebremariam, Group Chief Executive Officer of Ethiopian Airlines, Mr. Gary Sefel, Transportation Security Administration (TSA) Regional Representative, as well as members of Ethiopian Executive Management and the TSA team. The new scanner machine, which is



provided by the US government, is the first to be installed in the African continent, and represents the latest technology for baggage scanning.

Ethiopian Airlines has always been one of the most significant sources of business cooperation between Ethiopia and the United States and the relationship includes the airline's massive investments in Boeing aircraft and partnerships with giant American companies like Sabre, General Electric (GE), Honeywell, and AAR. The installation of the ultramodern Baggage Scanner Machine is a testimony to the ever blossoming partnership of the two countries.

Ethiopian Group CEO Congratulates the New FDRE Prime Minister H.E Dr. Abiy Ahmed

Ethiopian Airlines Group CEO Ato Tewolde Gebremariam has congratulated H.E Dr. Abiy Ahmed on his appointment as the Prime Minister of the Federal Democratic Republic of Ethiopia.



A congratulatory letter by the Group CEO was presented to H.E Dr. Abiy Ahmed by Director Addis Ababa Sales Wzo. Ghenet Zerihun and her team on his first day in office. ADD Sales team also presented a bouquet of flower on behalf of the Group CEO.

ET Hosts TSA Regional Industry Summit



Ethiopian hosted US Transportation Security Administration (TSA) Regional Industry Summit on April 10, 2018 at Ethiopian Aviation Academy Auditorium. The main focus of the summit was to bring together airlines from Africa and Turkey and discuss TSA security requirements on all flights into the U.S. The summit brought together airlines security Directors, Managers from TSA, Africa and Turkey that have a direct flight to the United States.



News Recap

“The next time you hear about Ethiopian Airlines, it is going to be the next big thing out of Africa and the world.” – CGTN



Ethiopian Airlines massive airport expansion and hotel projects were featured in a recent news report at China Global Television Network (CGTN), in the context of the Airline's contribution to Ethiopia's growth. Explaining about the significance of the airport expansion for the improvement of Ethiopian service, Ethiopian Group CEO Mr Tewolde GebreMariam, told CGTN's correspondent in Addis, "We have now reached about 10 million passengers per annum. The airport capacity was 5 million per annum. So there is a congestion today. This is meant to relieve that congestion and give us more room for growth. By the completion of this project, we will be able to accommodate around 22 million passengers."

CGTN's report also included the ongoing hotel construction project which is now 55% complete. The construction work is being carried out 24/7 and is expected to be completed in September 2018. Summarizing the overall contribution of Ethiopian Airlines to the growth of Ethiopia, the Group CEO added, "We are right at the center of the Growth and Transformation Plan. We are bringing tourists to this country; we are promoting a good image of the country; we are heralding to the world that Ethiopia is now a completely different country. We are heralding the renaissance of Ethiopia."



CGTN's correspondent concludes his news report saying, "Remember the name Ethiopian Airlines with its current success both on the ground and in the skies. But the next time you hear about Ethiopian Airlines, it is going to be the next big thing out of Africa and the world."

CGTN's correspondent concludes his news report saying, "Remember the name Ethiopian Airlines with its current success both on the ground and in the skies. But the next time you hear about Ethiopian Airlines, it is going to be the next big thing out of Africa and the world."

The news report is available at the below link:

<https://www.youtube.com/watch?v=bBEag7TohYo&feature=youtu.be>

<http://newsvideo.su/video/8607472>

<https://www.eturbonews.com/183319/addis-ababa-airport-expansion-progress>

<https://www.magazineline.com/bloomberg-businessweek-magazine?AffiliateID=LJZ->

<http://newsvideo.su/video/8607472>

<https://www.eturbonews.com/183319/addis-ababa-airport-expansion-progress>

<https://www.magazineline.com/bloomberg-businessweek-magazine?AffiliateID=LJZ-U3247&referid=kP3mWT19XNM-Ov3VgQ7ulbFCsDZLtngrfg>

<https://www.eturbonews.com/183319/addis-ababa-airport-expansion-progress>



News Recap

Ethiopian Wins 2018 Africa's Outstanding Food Services Award



Ethiopian has won the 2018 'Africa's Outstanding Food Services by a Carrier' Award as voted by PAX International readers at a ceremony held at the Radisson Blu Hotel in Hamburg, Germany in April 2018.

Winners of the awards were selected by PAX International Readers over a period of six months. Each year, the PAX International Readership Awards honour the best in the industry, as selected by their readers. From airline caterers and airport lounges, to amenity kits and duty-free programs, to IFE and seating, the PAX Awards is a barometer of where executives in the onboard services and

aircraft interiors industries have found their attention over the course of the previous year.

Ethiopian Aviation Academy Inspiring and Creating the Future Aviators of Africa



Aviators Africa launched Aviators Africa School Club at the Peninsula Hotel, Lekki, Lagos on April 18 with a day conference. The theme for the one-day event was 'Inspiring the next generation in aviation and aerospace'. The initiative aimed at addressing the anticipated skill gap that Africa aviation industry will require within the next 20 years based on forecast from Boeing, an American aerospace manufacturing giants and International Air

Transport Association (IATA).



The main purpose, among others, of establishing the club is to create awareness in the minds of future leaders about the aviation industry as a way to motivate and inspire secondary school students to develop interest in the aviation industry.

At the event, Ethiopian Aviation Academy, agreed in principle to go into partnership with Aviators Africa Academy to facilitate exchange of programmes between the youths who would become members of Aviators Africa

Academy and their partners. EAA also awarded, Olumide Olatunji, the most brilliant student aviator who won a question contest during the event. The award was presented to him by the Business Development Manager, EAA, Tigist Terefe.



News Recap

Launch of Flights to Nosy-Be Celebrated in Madagascar



The Inaugural flight of Nosy-Be was welcomed at Fascene Airport in Nosy-Be by Madagascar authorities. The three weekly flights of Ethiopian to the Perfumed Island was long awaited by tourists and Nosy-Be's residents since the announcement in the run-up to the launch of the service. Speaking at ceremony, Minister of Transport of Madagascar H.E. Mr Ralava Beboarimisa appreciated Ethiopian Airlines for consistently serving the country also by transporting more than 40,000 passengers to/from the capital Antananarivo since it started flights to the city.

ET-Holidays Sponsors Luxury Wedding Exhibition at the Sheraton Addis



Ethiopian Holidays has sponsored and participated on the one-of-a-kind Luxury Wedding Exhibition held from March 24-25, 2018 at the Luxury Collection of Lalibela Grand Ballroom in the Sheraton Addis Hotel. The exhibition had a good turn out and Ethiopian Holidays promoted the newly developed attractive honeymoon packages to Bangkok, Mombasa, Seychelles, Singapore, Victoria Falls and Zanzibar. Destination wedding packages to Mombasa and Seychelles were also offered.

Month of Safety at Ethiopian

Ethiopian Cargo & Logistics Services held Safety Exhibition from April 25-27, 2018 to mark April, Month of Safety to raise awareness on Safety which is ET's first priority.



Mr. Fitsum Abadi
MD ET Cargp & LS

Mr. Kassim Geresu
VP Internal Audit, &
Corp. QMS, SMS &
EMS Compliance

#Didyouknowthat?

Ethiopian will Celebrate 100th Aircraft in June



100th
Aircraft



Testimony

Cuisine on Cloud 9



Allison Foat, a travel journalist based in Cape Town, travels around the world featuring her discoveries in her popular blog Cape Town Diva. Allison's travel passion recently brought her onboard one of ET's flights which lasted for six hours. Though the blogger had economy class ticket, she was upgraded to Cloud 9 where she experienced the best of Ethiopian customer service!

Allison describes the comfort of the business class and the superb service with an array of delicious Ethiopian cuisine and drinks, saying, "As soon as you board, you know uber relaxation awaits... you settle into your ample seat-come-flat bed and it's all fabulous

from then until touch down. With your screen up, it feels as if you're in your own universe and you can lose yourself in your own thoughts, read, do some work or snooze as and when the mood takes you.

"I was really curious about the Ethiopian dishes on the menu and had been looking forward to trying them out.



Chef YoAnnis has created a varied menu that is the perfect intro to traditional fare – food is a smart way to market a destination and it's great that Ethiopian has put together such a comprehensive choice for those unfamiliar with the country and its culture."

The full article is available on the Cape Town Diva blog at the link below:

<http://capetowndiva.com/cuisine-on-cloud-9/>



Visit

ET-Holidays Organizes Tour Package for African American Students from San Diego State University

Ethiopian Holidays sold a tour package to 30 students from San Diego State University along with their lecturer to visit historical sites in Ethiopia. The team also visited Ethiopian Aviation Academy facilities. The students were very excited about the visit and expressed their astonishment with the ultra-modern facilities of the academy.



UK airport infrastructure delegation visited Ethiopian state-of-the-art facilities





CSR

Ethiopian and French Centre for Ethiopian Studies Partner to Launch a Book, 'Addis Ababa Old Piazza'

Ethiopian has sponsored the launch of a published guide book 'Addis Ababa Old Piazza' that will be hosted by French Centre for Ethiopian Studies (CFEE). French Centre for Ethiopian Studies is a French research institute based in Addis Ababa, Ethiopia which showcases the century old collaboration between France and Ethiopia. The CFEE publishes journals and books about Ethiopia including the Ethiopian City Guides series which feature historic landmarks, domestic architecture, etc of different Ethiopian cities. It is believed that Ethiopian will further partner with CFEE to look into possibilities so as to promote Ethiopia's heritages to the world.

Picture of the month

Aircraft in a Row at Addis Ababa Bole International Airport





Area News

Guinea Area Office Sponsors Ethio-Guinea Business Forum



Ethiopian Airlines Area office in Guinea sponsored a business forum between Ethiopia and Guinea in collaboration with the Ethiopian Embassy in Guinea and Guinea's Agency for Promotions of Investments (Agence De Promotions Des Investments Prives Guinea - APIP).

Niamey Area Office Promotes Ethiopian among Travellers from Niger



Ethiopian Airlines Area Office in Niamey has promoted ET among a group of 68 pilgrims who travelled to Medina, Saudi Arabia via Addis Ababa. During their transit in Addis, city tour was organized for the travellers in collaboration with Ethiopian Holidays.

Kuwait Area Office Welcomes 40 Kuwaiti Medical Doctors Onboard



Ethiopian Airlines Area Office in Kuwait welcomed a group of 40 Kuwaiti doctors onboard ET flight to Cotonou, Benin. The group travel, which was organized for humanitarian purpose, was sponsored by the Government of Kuwait. Ato Samson Arega, Area Manager Kuwait, thanked the group for choosing Ethiopian Airlines and requested similar medical charity to be extended to Ethiopia as well.



Meanwhile, Area Manager Kuwait paid a courtesy visit to the Undersecretary of Ministry of Transport & Communication H.E. Engineer Mansour Suleiman Al-Bader.

The Undersecretary appreciated the visit and promised to cooperate with Ethiopian Airlines and assist the Airline's operation to Kuwait. During the visit, the Area Manager handed presents to the Undersecretary of Ministry of Transport & Communication, promoting Ethiopia as the origin of coffee to address the misconception among Kuwaiti society who believe that Latin America is the birth place of coffee.



Area News

Brazaville Area Office Receives St. George Football Club



Ethiopian Airlines Area Office in Brazaville has received 27 members of St. George Football Club on April 15, 2018 for the club's match with Congolese football team Club Athlétique Renaissance Aiglons (C.A.R.A.) towards the 15th CAF Confederation Cup held on April 18, 2018.

Delhi Area Office Welcomes Royal Family Onboard Ethiopian Flight



Ethiopian Airlines Delhi team and inflight crew warmly welcomed Indian Royal Family on board ET flight on their tour to Santiago, Chile.

Delhi Area Office Participates in Agency Seminar on Star Alliance Products



Ethiopian Airlines Area Office in Delhi participated in an agency seminar on Star Alliance products held on April 11, 2018 at Radisson Jalandhar in Punjab. The seminar was organized by Star Alliance member airlines based in New Delhi.



Back in the Days



EAL's First Jet



EAL's first jet – a Boeing 720-B – arrives to a rapturous welcome at the new Bole Airport on December 3, 1962. The aircraft was dubbed '**The Blue Nile**'.

Source: Bringing Africa Together - The Story of Ethiopian Airlines (1988)



International & Local Press Clippings



<https://www.youtube.com/watch?v=FvWMR65IoXw>





International & Local Press Clippings



USA

<http://www.newslocker.com/en-us/profession/tourism/kisangani-mbuji-mayi-and-nosy-be-joined-ethiopian-global-network/view/>

Ethiopian Airlines launches flights to three new destinations in Africa



ADDIS ABABA - **Ethiopian Airlines** has launched three new flights to Kisangani and Mbuji Mayi in the Democratic Republic of the Congo (DRC) and Nosy-Be in Madagascar yesterday March 27, 2018.

The launch of the flights was announced by Group CEO of **Ethiopian Airlines**, Mr. **Tewolde GebreMariam**, at an inaugural ceremony attended by H.E. Prof. **Alain Tehindrazanarivelo**, Ambassador of the Republic of Madagascar, H.E. Mr. **Victor Mwanja**, First Secretary of the Democratic Republic of Congo and other invited dignitaries.

USA TODAY

<https://www.usatoday.com/story/travel/flights/todayinthesky/2018/04/06/ethiopian-airlines-dreamliners-fly-chicago/492394002/>

Ethiopian Airlines' Dreamliners will fly to Chicago

TODAY IN THE SKY | [Ken Metzger](#), USA TODAY | Published 7:29 a.m. ET April 6, 2018 | Updated 7:30 a.m. ET April 6, 2018

Chicago has become one of the newest dots on Ethiopian Airlines' global flight map.

The carrier is set to begin flying from O'Hare International Airport on June 10, offering three flights a week to its hub near Ethiopia's capital of Addis Ababa.

The flight from Chicago is scheduled for 13 hours, 45 minutes and will be the only non-stop service connecting Chicago to Africa. The return Chicago-bound flight stops in Dublin on its way from Addis Ababa. Ethiopian will use Boeing 787-8 "Dreamliners" for the flights.



PAYLOAD ASIA

<http://www.payloadasia.com/2018/04/fastest-growing-international-cargo-airline-year-awarded-ethiopian/2/>

“Fastest Growing International Cargo Airline of the Year” awarded to Ethiopian

Ethiopian Cargo & Logistics Services, has been awarded “Fastest growing International Cargo Airline of the Year” at Air Cargo India International conference.

📅 April 17, 2018 *Ang Yi An*

📌 Air Cargo India International conference **ethiopian airlines**

Ethiopian Cargo & Logistics is currently striving to be the most competitive and leading African cargo airline by providing safe, market driven and customer focused cargo, courier and mail transport services by 2025.



https://article.wn.com/view/2018/04/19/Ethiopian_Airlines_says_serves_over_4000_Chinese_passengers_/

Ethiopian Airlines says serves over 4,000 Chinese passengers daily

Report rights infringement
developed with YouTube

Close to 4,000 Chinese passengers use the Ethiopian airline's flight services on a daily basis, says the Ethiopian Airlines Group. Ethiopia's flag carrier in its report presented to the Ethiopian parliament on Wednesday indicated that the Chinese passengers represent one of the largest customer bases of the airlines. ...



International & Local Press Clippings

The Reporter, April 14, 2018 Vol. XXII No. 1127

HEADLINES | 9

Africa-US air transport security cooperation

By Kaleyesus Bekele

Four African countries including Ethiopia agreed to bolster cooperation with the US to ensure air transport security.

Ethiopia, Kenya, South Africa and Egypt, countries which operate direct flights to the US, have agreed to strengthen cooperation with the US Transportation Security Administration (TSA) to ensure safe and secured air transport between Africa and the US. This was disclosed on Tuesday at the TSA Regional Industry Summit hosted by Ethiopian Airlines at the Ethiopian Aviation Academy.

Opening the regional industry summit, Busera Awel, chief commercial officer of Ethiopian Airlines, said that safety and security is the primary focus areas for Ethiopian Airlines. "Ethiopia as a country and Ethiopian Airlines as a leading operator in Africa give a priority for security. We always cooperate with concerned authorities in ensuring secured air travel," Busera said.

Busera reiterated Ethiopian Airlines' commitment in collaborating with TSA in various areas. "TSA has always been in our side. They have been supporting us in building a world class security systems and meeting all the international standard security requirements."

Airport and airline security experts from TSA, Ethiopia, Kenya, South Africa, Egypt



Busera Awel, chief commercial officer, Ethiopian Airlines, delivering a key note address

and Turkey deliberated on security issues that enable them to find strategic solutions to the security of air transportation. Insider and regional threats, cargo scanning and passenger interviews were some of the issues discussed at the regional summit.

TSA Regional-Director for Africa and Middle East, Jason E. Schwabel said the summit brought together experts from the TSA to work with the specialists from

airlines that fly directly to the United States. "We are grateful for the partnership of Ethiopia and we are also working to solve security problems as well as to better explain some of the TSA programs and guidelines," Schwabel added.

Stating that Ethiopia and US have excellent relationship, the Regional-Director noted "we want to showcase the partnership and cooperation that we have in relation to

security because we believe it is everyone's responsibility to ensure safety."

The security experts drawn from various countries shared their experiences on the innovative ways of solving security issues.

More than 80 experts from TSA, Ethiopian Airlines, Kenya Airways, South African Airways and Egypt Air as well as Turkish Airlines took part in the one-day Regional Industry Summit.

PACCI is the lead business organization with members in over 50 countries of the continent representing the interests of businesses and industry associations of every size and sector. PACCI operates as Africa's voice of business, advocating for pro-business policies that create jobs, growth and prosperity.



TRADE FACILITATION

AFRICAN AIRLINES SEE 6.3 PER CENT GROWTH IN TRAFFIC, SAYS IATA

African airlines saw a 6.3 per cent rise in traffic compared to February 2017, according to latest figures released from the International Air Transport Association (IATA). Airlines in Latin America posted the fastest year-on-year growth for a second consecutive month as February traffic jumped 9.8 per cent, up from 8.1 per cent growth in January. They were followed by Asia-Pacific airlines which experienced a 9.1 per cent rise in growth compared to a year ago thanks to healthy regional economic growth and expansion in the number of routes on offer. While traffic from North American and European carriers climbed 7.2 per cent and 6.8 per cent respectively. Across Africa, seat capacity rose 3.3 per cent, and load factor (the proportion of available capacity taken up by the market) climbed 1.9 percentage points to 67.8 per cent.

Traffic growth occurred amid an improving regional economic backdrop, especially in Nigeria and South Africa where business confidence has risen sharply over the past year. David Oxley from IATA, who wrote the Air Passenger Market Analysis February 2018 report, commented, "International revenue passenger kilometres (RPKs) flown by carriers based in Africa grew by 6.3 per cent year-on-year in February. The upward



trend in traffic remains solid, and may find further support from a tentative improvement in the region's largest economies: business confidence in Nigeria has risen sharply over the past 15 months, helped by recent rises in oil prices, while a reduction in political uncertainty in South Africa recently helped business confidence to return to positive

territory for the first time in more than a year." Total RPKs for the month rose 7.6 per cent, compared to February 2017, up from 4.6 per cent year-over-year growth in January. "As expected, we saw a return to stronger demand growth in February, after the temporary slowdown in January. This is being supported by the robust economic backdrop and solid

business confidence. However, increases in fuel prices--and labor costs in some countries--likely will temper the amount of traffic stimulation from lower airfares this year said Alexandre de Juniac, IATA's Director General and CEO.

MEMORANDUM N° 35/2018
17/04/2018



International & Local Press Clippings

10 | HEADLINES

The Reporter, April 21, 2018 Vol. XXII No. 1128

Disagreement between air traffic controllers, authority grounds flights

By Neamin Ashenafi

All flights in and out of Addis Ababa, Bole International Airport, were halted for about two hours on Tuesday, April 17, 2018 due to disagreements between air traffic controllers and the Ethiopian Civil Aviation Authority.

Ethiopian Communication Manager, Aniley Eshetu told *The Reporter* that due to internal disagreement between the Ethiopian Civil Aviation Authority management (ECAA) and Air Traffic Controllers (ATC), flights were halted for about two hours.

She said that, "Since the issue is an internal matter between ECAA management and the ATCs, it is better to receive details of the information from them."

"Although there were disruptions of flights at the Bole International Airport, the problem was solved quickly and things are back to normal now," Aniley added.

The Reporter's repeated effort to get a hold of officials at The ECAA did not materialize.

Nevertheless, based on the statement issued by the authority to public broadcaster on Tuesday, air traffic controllers held a strike which lasted for little more than hour because of a grievance related to a holiday allowance and rumors that the authority is going to withhold the payments.



The Reporter, April 21, 2018 Vol. XXII No. 1128

HEADLINES

3

Aviation Group announces expansion projects

Mega project awaits PM's decision

By Yonas Abiye

The Ethiopian Airlines Group has announced a double expansion project for Bole International airport in order to resolve the growing air traffic congestion.

The expansion project sees an additional air strip built both inside and outside of the existing Bole International Airport facility to accommodate the growing air traffic turnover and the services of private airline operators in Ethiopia.

The Group disclosed the project during a nine-month performance report presented by the Transport Affairs Standing Committee of the House of Peoples' Representatives (HPR).

Presenting the report, Henok Tafesse-Deputy CEO of the Ethiopian Airlines Aviation Group-explained that the national flag carrier has continued its successful performance beating its major contenders in the international market.



Aviation CEOs



International & Local Press Clippings



Ethiopian, US Embassy inaugurate ultramodern baggage scanner machine

Ethiopian Airlines and the US Embassy inaugurated an ultramodern baggage scanner machine on Monday, April 9. Present at the inauguration were Ethiopian Group CEO Tewelde GebreMariam and US Ambassador to Ethiopia Michael Raynor. The ambassador stated that the United States' role as a partner in Ethiopia's aviation success is something the Embassy is very proud of, and committed to building upon.

"Today we're celebrating the installation of state-of-the-art equipment that will enhance the safety of millions of travelers who either visit Ethiopia or transit through this important hub every year. Ethiopian Airlines' rapid growth comes with enormous benefits in terms of trade, commerce, tourism, and investment opportunities – not just in Ethiopia, but in the United States and beyond.

The screening devices are provided by the US Government and employ a new technology called computer tomography that represents the latest in imaging for baggage scanning. The technology is expected to enhance Ethiopia's ability to detect not only potentially hazardous items, but contraband items such as drugs and illicit wildlife products. It is the first to be deployed in Africa.

FORTUNE VOL. 19 No. 938 APR. 22, 2018

Ethiopian Enhance Rental Fees on Airport Businesses

By FASIKA TADESSE
FORTUNE STAFF WRITER

Ethiopian Airlines Group, has made a 450pc to 3,500pc rental fee increases on the service providers operating on its premises.

Ground handling companies, transistors, private airline companies, cargo service providers are the companies that the Group revised rental fees for. The companies provide the airport with a scissor lift, storage, loading and unloading services, issuing air-waybill, warehouse service and transporting cargo inside the terminals.

The decision was made by the Group two months ago and was communicated to the companies with a written letter.

The Ministry of Finance & Economic Cooperation (MoFEC) has been providing the Group with a budget. Although it is about to quit and exclude the Group from the federal budget, as it is a business-oriented state enterprise, according to Tewdros Dawit, CEO of the Ethiopian Airports Enterprises, one of the Group's business unit.

"We are informed that we need to source budget by ourselves," Tewdros told Fortune.

Last fiscal year Ethiopian generated 2.7 billion dollars revenue, with a net

profit of 233 million dollars. Months back it inaugurated a new cargo terminal constructed for 150 million dollars on a 150,000sqm of land, with a capacity of accommodating 600,000tn of air cargo a year.

The International Cargo & Aviation Services (ICAS), Abyssinia Flight Services, National Airways, and Trans National Airways (TNA) are among the companies asked to pay the adjusted rental fees.

The ICAS has been paying an annual rental fee of two million Birr for the Group. Lately it was asked to pay 27 million Br, which is 1,250pc higher than the current price, while Abyssinia Flight services was requested to pay 450pc higher than the initial amount.

For an office space with an area of 30sqm at the Bole International Airport, ICASA has been paying a monthly rental fee of 700 Br a square meter. The Group had to amend the price to 1,200 Br a square meter.

"Due to this, we closed our office and vacated," said a management member of the company, who spoke on the condition of anonymity.

"The raise will discourage the companies and make them leave," said an aviation expert with two decades of experience. "As it will end up creating a monopoly in the industry."

However, Tewdros, argues that the price revision was made after conducting a comprehensive assessment.

"The price amendment is reasonable," he told Fortune. "Most of the companies were paying a minimal fee."

ICAS has been operating passenger services, such as check-in, arrival and transfer, lost and found, special passenger and VIP services. It also provides cargo services, such as cargo handling; postal services, document handling (import and export); warehousing and special cargo handlings.

With an approval under the leadership of Worqenesh Gebeyehu (PhD), who was the minister of Transport, ICAS had started providing ground services. It has been operating out of its two offices, one on the premises of Bole International Airport and the other in Gerji. Saudi Airways outsourced its ground handling services to the company.

Following the grievances of the service providers, the Group and the companies have started negotiations with the intervention of the Ministry of Transport (MoT).

"The negotiation seems positive," said a source close to the case, "until the negotiation ends none of the companies have paid the requested amount."

Ethiopian Posits Cargo Screening Machines

The United States donated the machines through its Anti-Terrorism Assistance Program

By YARED YEMAYE
FORTUNE STAFF WRITER

Ethiopian Airlines Group inaugurated its two cargo screening machines donated by Transportation Security Administration, an agency of the United States Department of Homeland Security.

The agency has provided the cargo scanner machines, which open 65 different sizes of baggage in three dimensions, scanning 120 items an hour and worth over 90 million Br, through its Anti-Terrorism Assistance Program.

In fact, the scanning machines resemble the Magenta Resource Imaging (MRI), a non-invasive imaging technology that produces detailed anatomical images without using radiation. The scanning device also employs a technique called computed tomography, the latest in imaging for baggage screening.

The machines were inaugurated last week, with the presence of Michael Raynor, the United States Ambassador to Ethiopia, Goro Seki, the United States Transportation Security Administration representative for East Africa and Tewelde GebreMariam, group CEO of Ethiopian, which operates the line with less than five years of age, and has



Left to right: Tewelde G. Mariam, CEO of Ethiopian Airlines, Michael Raynor, the United States Ambassador and Tewelde Dawit, CEO of Ethiopian Airports Enterprises at the Ethiopian Airlines' headquarters during the inauguration of the cargo scanner machine on April 9, 2018.

all been ordered. "The machines are donated with the primary aim of fighting terrorism and illegal smuggling that are concerns in the Horn of Africa," Tewelde said. "None of us can ensure our own security without strengthening the security of our partners," remarked Raynor during the inauguration ceremony. "Security in the aviation industry isn't a cost; it's an asset."

The 70 plus year-old Airline serves 15,000 to 17,000 passengers a day and fly to more than 100 international, passenger and cargo, destinations of which 58 cities are in the African network.

Out of the total cargo, 60 of them are cargo destinations in Africa, the Gulf, the Middle East, Asia, Europe and North America with an average daily uplift of over 600tn on top of the belly-held capacity with a daily uplift of over 200tn.

The machines, which are the first deployed in Africa, were directly provided to the Ethiopian Airports Enterprise, the wing of the Group which manages airports and airport facilities, according to Seki, Raynor, the press officer of the United States

Embassy in Addis Ababa.

"Despite the challenges that we have in our industry, we are very proud of the strength of our security," said Tewelde of Ethiopian which hired 16,200 employees as of January 31, 2017. Ethiopian generated 2.7 billion dollars revenue of which 233.817 million dollars was a net profit during the last fiscal year, according to its monthly financial published in April 2018.

Recently the airlines inaugurated a new cargo terminal that lies on 150,000sqm of land. It has a capacity of accommodating 600,000tn of air cargo a year. The terminal costs the airline a total of 150 million dollars.

The new machines are installed at Bole International Airport, which has been operating with walk-through machines, body scanners and X-ray machines. Ethiopia and the United States' relationship in the aviation sector started in 1955 when the African-American aviator Colonel John Robinson came to Ethiopia. Robinson brought an aircraft from the United States space Boeing and partnered with another United States company, Sabre, to upgrade the airline's booking system with a cost of 62.5 million dollars.

Year 20, No. 1010 Sunday Apr. 15, 2018

Capital NEWS IN BRIEF

Summit held on easing air transport security

US Transportation Security Administration's (TSA) Regional Industrial Summit held this week discussed how to find strategic solutions to the security of air transportation.

TSA Regional Director for Africa and Middle East, Louis E. Schuchel, said the summit brings together experts from the Transportation Security Administration to work with the specialist from the air carriers who fly directly to the United States.

"We are grateful for the partnership with Ethiopia and we are also working to solve security problems as well as to better explain some of the TSA programs and guidelines," Schuchel added.

Stating that Ethiopia and US have an excellent relationship, the Regional Director noted "We want to showcase that partnership and cooperation that we have in relation to security because we believe it is everyone's responsibility to take care of."

He added that the experts will exchange and share their experiences on the innovative ways of solving security issues.

Corporate Security Acting Director of Ethiopian Airlines, Gebremariam Hailu said the summit which Ethiopia hosting is the first of its kind to take place in Africa.

According to him, the summit aims at safeguarding the aviation industry to provide the most effective transportation security in the most efficient ways.

Representatives of the participating air transportation organizations consider the summit as imperative because it deals with identifying the impediments, suggesting possible solutions and sharing experiences in air-transport security issues.

(Ethiopian News Agency)



Ethiopian on the World Wide Web →



China

<https://www.youtube.com/watch?v=FvWMR65loXw>



USA

<http://www.newslocker.com/en-us/profession/tourism/kisangani-mbuji-mayi-and-nosy-be-joined-ethiopian-global-network/view/>



USA

<https://www.usatoday.com/story/travel/flights/todayinthesky/2018/04/06/ethiopian-air-lines-dreamliners-fly-chicago/492394002/>

USA News

USA

<http://usa.shafaqna.com/EN/US/2850601>



USA

https://article.wn.com/view/2018/04/19/Ethiopian_Airlines_says_serves_over_4000_Chinese_passengers/



UK

<https://www.cntraveler.com/story/the-only-non-stop-flight-from-chicago-to-africa-will-begin-in-june>



Ethiopian on the World Wide Web



India

<http://www.stattimes.com/ethiopian-airlines-kicks-off-three-new-flight-services-to-congo-and-madagascar-aviation>



New China

China

http://www.xinhuanet.com/english/2018-04/19/c_137122882.htm



China

http://www.xinhuanet.com/english/2018-04/18/c_137120570.htm



Africa

<https://www.africanseer.com/news/world/ghana-news/596374-ethiopian-airlines-launches-three-new-destinations-in-drc.html>



<http://destinationreporterindia.com/2018/04/10/ethiopian-airlines-to-add-chennai-bengaluru-or-ahmedabad-soon/>



Indonesia

<http://voinews.id/index.php/component/k2/item/1205-ethiopian-airlines-set-to-start-direct-flight-to-jakarta>

Ethiopian was mentioned in 307 Global media outlets



ETHIOPIA

Why Lalibela Is the Next Machu Picchu



Melissa Twigg, a contributor to the *Vogue* (the world's leading magazine publishing fashion and culture stories) recently wrote an article on the magnificent Lalibela churches after visiting the site. Mesmerized by the architectural beauty of the churches, the awe-stricken writer suggests Lalibela would be the next Machu Picchu, the site of an ancient Inca city in Peru registered by UNESCO as World Heritage site and visited by many tourists every year.

Melissa was so touched by the majestic beauty of Lalibela churches that he says tears were brought to his eyes when he first set foot at Lalibela. Concerning the churches, Melissa writes,

"These churches are perfectly preserved today, both delicate and monumental, impossible to detect at a dis-



tance but utterly majestic up close... Unlike many of the world's most impressive sites — Angkor Wat, say, or Notre Dame — Lalibela throbs with a living religious fervor. The handful of foreign visitors are rendered all but invisible by the thousand-strong crowd of monks and nuns, hermits and worshippers, children and grandmothers."

The full article is available at <https://www.vogue.com/article/three-days-in-lalibela-ethiopia>.



Social Media

Like us on Facebook, follow us on Twitter and Instagram and subscribe to our YouTube channel to view updates and stories from our archive.

For our Chinese Sina Weibo fans, please use the below link to see Ethiopian developments.

WEB www.ethiopianairlines.com



www.facebook.com/ethiopianairlines.com



www.twitter.com/flyethiopian



www.youtube.com/flyethiopian



<http://ethiopianairlines.com/ethiopianairlinesCN>



<http://instagram.com/fly.ethiopian>